

-*COMMERCE IN MOTION*-

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700 North Adams Street

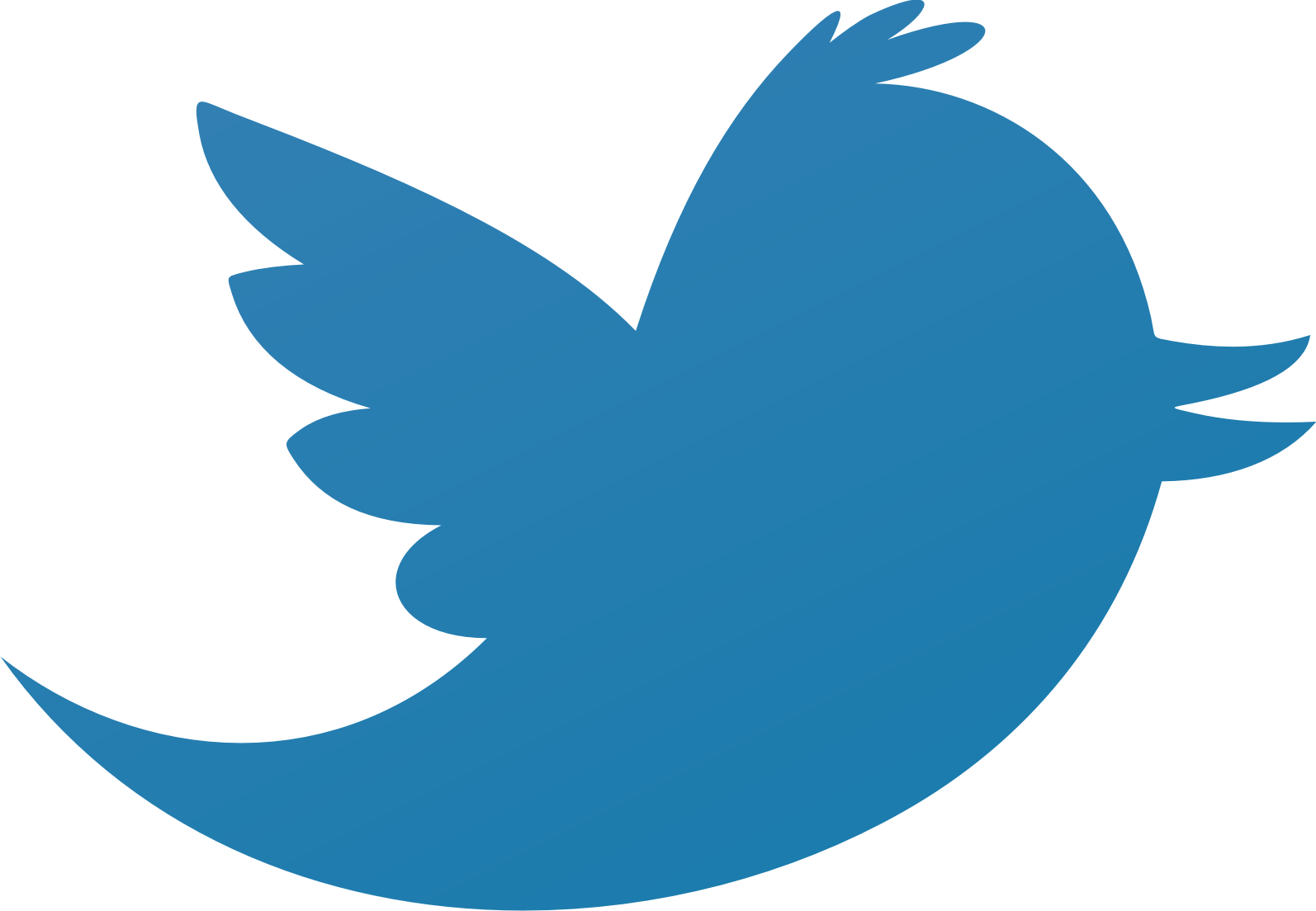
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# Message From The Owners

Dear Valued Customer,

We are excited to work with you in the International Trade Simulation (ITS) program. Our goals are to have fun, learn the art and science of international trade, and build lasting relationships with you – students from Shanghai University of Foreign Trade (SWIFT) and the National Chengchi University (NCCU).

If you have any questions, whether they relate to ITS or not, contact us anytime. Best wishes to all your teams.

Sincerely,



-*COMMERCE IN MOTION*-

Mitchell Ghaneie

Michael Murrin

Christopher Karahalios

# (ERF001) Leather Loveseat

|  |  |
| --- | --- |
| Art. No.: ERF001  HS Code: 94016110  Unit: piece  Packing: 1 pc / carton  Package Measurements: 83” x 37” x 31”  Package Weight (G/N): 30.0/26.0 lb  Packages Per 20’FCL: 21 pkgs  Packages Per 40’FCL: 48 pkgs  image for Leather Loveseat | **Technical Specifications:**   * All top grain leather * Coil spring cushions |

**\*PRICING GUIDE**:

|  |  |  |
| --- | --- | --- |
|  | 20’ FCL  (21 units) | 40’ FCL  (48 units) |
| FOB | $625.99 /unit  $13,145.88 /total | $538.02 /unit  $25,824.84 /total |
| CFR | $712.81 /unit  $14,969.07 /total | $585.50 /unit  $28,103.83 /total |
| CIF | $719.41 /unit  $15,107.52 /total | $591.16 /unit  $28,375.81 /total |

# (ERF002) Leather Loveseat

|  |  |
| --- | --- |
| Art. No.: ERF002  HS Code: 94016110  Unit: piece  Packing: 1 pc / carton  Package Measurements: 91” x 42” x 33”  Package Weight (G/N): 32.0/28.5 lb  Packages Per 20’FCL: 20 pkgs  Packages Per 40’FCL: 45 pkgs  image for Leather Loveseat | **Technical Specifications:**   * All top grain leather * Coil spring cushions |

**\*PRICING GUIDE**:

|  |  |  |
| --- | --- | --- |
|  | 20’ FCL  (20 units) | 40’ FCL  (45 units) |
| FOB | $612.23 /unit  $12,244.68 /total | $525.06 /unit  $23,627.66 /total |
| CFR | $699.47 /unit  $13,989.36 /total | $573.52 /unit  $25,808.51 /total |
| CIF | $705.92 /unit  $14,118.32 /total | $579.05 /unit  $26,057.36 /total |

**\*PRICING GUIDE**:

Prices reflect the total cost per unit in USD. Notice, prices are subject to change if quantities vary from full container loads (FCL’s); please contact for specific unit pricing for such orders.

|  |  |  |
| --- | --- | --- |
| Mitchell Ghaneie | Michael Murrin | Christopher Karahalios |



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